



To Whom It May Concern:

I have known Santiago Blanco since 1999, when I observed his professional performance at a private function in Washington, D.C. In fact, I was so impressed with his demeanor, professionalism and helpful attitude, that I subsequently asked his help at a private function at my home. He is poised, professional and reliable. He came early and stayed late to help in after-party clean up, something I had neither asked, nor expected him to do.

On several occasions since then, I have also seen Mr. Blanco working at Department of State functions in State's 8th floor representational areas as a member of the wait staff. He is always attentive, courteous and clearly working hard to make the Department's guests comfortable. He is unflappable and unfailingly polite.

This past summer, I learned that Mr. Blanco had opened his own catering business. Mindful of his work ethic and previously stellar performances, I asked Mr. Blanco if he would cater a function at my home for approximately 60 people. While we did some of the cooking, Mr. Blanco and his team provided a variety of hors d'oeuvres, deserts and specialty non-alcoholic drinks. Everything was delicious and the presentation was wonderful. Several guests asked me for his business card. I gladly would hire him in the future for similar engagements.

Santiago Blanco has impressed me from the first time I saw him in action. I trust him, am impressed with his work ethic and his performance, and I wish him well as his business grows.

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Date

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